

REALTOR® RAPPER

APRIL 2011

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Realtor® Party Political Survival Initiative

NAR's Leadership Team will host an online Town Hall session to discuss the proposed Realtor® Party Political Survival Initiative on April 13 from 2:00-4:00 p.m. This is available to all members.

You must register online in advance to join in the Town Hall session at <http://www.fc-tv.com/webcast/NAR/2011/04-13/registration.asp>.

In order to fund the Realtor® Party Political Survival Initiative, the NAR Finance Committee proposed a dedicated dues increase of \$40. The 2011 Leadership Team will be joined by 2003 NAR President Cathy Whatley for an open discussion about the Realtor® Party Political Survival Initiative. This online session will discuss details of the Political Survival Initiative, NAR's operating budget as it relates to the initiative and debate the funding method proposed by the NAR Finance Committee.

The NAR Board of Directors will vote on the implementation of this initiative at the upcoming Mid-Year Meeting in Washington, DC. The Realtor® Party Political Survival Initiative has been proposed by NAR to make the "Voice of Real Estate" one of the most influential advocacy groups in America. The group would work on issues such as regulatory agencies governing mortgage financing, critical budget crises and property taxes.

PAR has no plans to take a formal position on NAR's Realtors® Party Political Survival Initiative. We are monitoring the debate and making sure all of Pennsylvania's NAR Directors and local association leaders have access to the pertinent information they need to be informed about this significant issue. We will continue to disseminate information to local association executives so that all members can be kept informed.

Additional information is available at: www.realtor.org.
In the meantime, NAR has set up a system for you to leave questions and feedback for their review. Please go to the Realtor® Action Center <http://www.realtoractioncenter.com> or email your questions to rpsi@realtor.org.

Beaver County Association of REALTORS®

Affiliate Sponsored



“NIGHT AT THE RACES”



WHEN: Thursday, May 19, 2011

WHERE: American Serbian Club
(2619 Brodhead Road, Aliq)

TIME: 6:00pm Registration
6:45pm Buffet Dinner

COST: \$45/Couple (includes 2 dinners & 1 horse)
\$25/Single (includes 1 dinner & 1 horse)
\$10 per additional horse
\$7 Grand stand ticket at Door

Buffet Dinner

Roasted Chicken, Sausage w/
onions & peppers, Scalloped
Potatoes, Rigatoni, Steamed
Vegetables, Toss Salad, Jello
Rolls & Butter, and Cake

PREPAYMENT REQUIRED!!

See flyers inside for more details!!

This is a fund raiser for the affiliates to be able to host other events in the year at little or no cost to the membership.



PRUDENTIAL PREFERRED REALTY
Proudly Presents



MAKE A WISH YARD SALE

To be held on Friday afternoon, May 13th and Saturday, May 14th

At the Prudential Preferred Realty
877 Corporation Street
Beaver, PA 15009

Any questions please call
Dorothy Jacobs at
724-774-2222 X200

Items for sale: Jewelry, Small Appliances, Office Supplies, Glassware, Sport Equipment,
Tools, Decorative Items, Books/Videos, Toys, and Seasonal Items

All Proceeds go to Make A Wish



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ecaputo11@yahoo.com
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Mona Simmons
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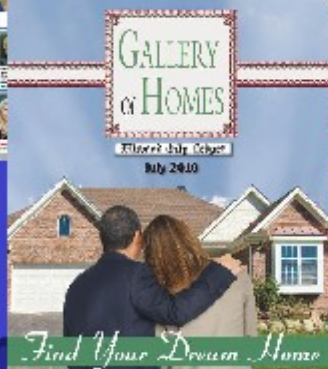
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The Beaver County Times ■ Allegheny Times ■ Ellwood City Ledger ■ Times iMedia ■ Valley Tribune

Let's Go GREEN and RAISE Money!



**BCAR has a chance to raise money
by recycling different types of electronics.**



**We are looking for a lead person in each
office to help out with the collections.**

**All the money that we will be collecting will go towards the
community outreach program we have.**

**We have been in the planning stages of getting new ideas
for different programs that would help BCAR get a more visible
recognition in the community. If you have any ideas, please share
with us and send them to
Beverly@Bovardanderson.com**

**Some of the items that will be included but not
limited to are cell phones, MP3 players, laptops, table computers,
digital cameras and much more. Let's get together and raise
money for our association!**



Can't wait to hear from all of you!!



**Thanks or your help!
Beverly Pietrandrea**



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Butler Branch—Jim McGinnis • Keri Connelly • Kathy Hartzell



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2646 Brodhead Rd.



LENDER'S REVERSE CLOSING SERVICES, LLC

Lender's Reverse Closing Services, LLC
A sister company of T.A. Closing Network
invites you to attend

An Exclusive Lunch & Learn:

HECM For Purchase: Helping Our Seniors Buy Homes With Special Guest Presenter: Randy Davis, Dollar Bank

*Randy is one of 29 CRMP (Certified Reverse Mortgage Professional) Specialists in the Country

Learn how:

- *The HECM for purchase product will help you increase listings and sales*
- *Seniors can downsize or relocate to be near family*
- *Seniors can have a new home with no monthly mortgage payments*
- *Plus much, much more!*

Tuesday, May 17th, 2011

12:00-1:30 PM

at

Jeffries Landing
1440 Riverside Drive
Bridgewater, PA 15009

Must RSVP by May 10th

to Gregg Hill at ghill@lendersreverse.com

The first 15 people to RSVP will receive Sam Collins' *62 Senior Moments*, so reserve your spot now!

To contact Gregg directly: 412.350.9884
Tel: 866.857.9100 | www.lendersreverse.com



RESERVATIONS

Please be advised that if you make a reservation to attend a function of the Beaver County Association of REALTORS® and there is a fee involved, you will be billed for not attending.

The reservations are used for head counts for the food required for each event. If you do not attend we still have to pay for it because your reservation was called in. You are welcome to find someone else to attend in your place. They just need to mention that they are using your reservation.

Calendar of Events:



April 14 Affiliate Meeting at 9:30 am, Huntington Bank Conf Rm 208

April 14 New Member Orientation at 6:00pm at Huntington Bank Conf Rm 208

April 20 Board of Directors Meeting

April 24 Easter

May 9 Registration for the Night at the Races

May 19 Night at the Races, American Serbian Club in Aliquippa

Have you checked out our website.....www.mybcar.com?

Go to www.mybcar.com and under the header on the right there are two white boxes this is where REALTORS® use their real estate license number as their username and password. Once on your page then you can change your username and password. Just be sure to click on update member at the bottom of the page to save your changes. Also you can add your picture and a personal bio about yourself. Affiliates be sure to contact me for your login info.

PENNSYLVANIA
REALTORS®

PRI
INSTITUTE



the Butler County
Association of REALTORS®

P R E S E N T

Wednesday | April 20, 2010 | Presented by Melanie McLane

**Grand Ballroom at
Cornerstone Commons**

201 South Main Street

Butler, PA 16001

724.431.0007

Tuition

\$50 for each course
\$75 for each course walk-ins

Approved for 3.5 hours of
real estate CE by PA Real
Estate Commission; Green
Building Trends is also
approved for 3.5 hours of
appraisal CE

*Does NOT satisfy the 14 hours
of mandatory CE required for
those licensed after 12/1/09 in
PA

Green Building Trends 8:30AM-12PM

This course introduces real estate agents and appraisers to green concepts in building including rating systems, motivations of purchases and addressing green features when developing an appraisal. Market behavior and trends including a growing interest in green features will be discussed in addition to identifying relevant characteristics. Extremely valuable to any real estate professional determining green features and the contributory value of those features!

Procuring Cause or Whose Commission is it, Anyway? 1:30PM-5PM

This thorny issue is always present in the real estate business where competitors cooperate with each other. As REALTORS® we have both arbitration and ethics hearings available to us to resolve disputes, both monetary and ethical. In this course you'll learn what procuring cause is; what factors need to be considered by the panels; and the procedure for associations and panel members to follow.

This session is offered by the Pennsylvania REALTORS® Institute (PRI). PRI is an equal opportunity provider of education. Please note there is a \$20 charge for returned checks. Refunds will be provided if notice is received at least 4 business days prior to course and are subject to \$20 cancellation fee. No refunds given after start of course.

800.745.5527

500 North 12th Street, Lemoyne, PA 17043

Enrollment Agreement of course participants

April 20, 2011

(select one or both courses)

Green Building Trends \$50
Procuring Cause \$50

NAME _____ MICRONAME FOR BADGE _____

PHONE NUMBER _____

PHONE ADDRESS _____ CITY _____ STATE _____ ZIP _____

PHONE NUMBER _____ PHONE FAX _____

E-MAIL ADDRESS _____

BOARD/ASSOCIATION _____ REAL ESTATE LICENSE NUMBER/ID _____

ADVANCED REGISTRATION DEADLINE: April 13, 2011

Sign me up! Below are my choices:

- CALL 800.745.5527 — credit card FAX 717.561.0774 — credit card
 MAIL Online at www.pri.net/ce/register MAIL

Credit Card (check one) Visa MasterCard
 American Express Discover

CARD NUMBER _____ EXPIRATION DATE _____

CARD HOLDER NAME (Please Print) _____ SIGNATURE _____

Check here if you require special assistance and attach a written description of your needs.

By registering for this PRI class, I accept tuition, services and refund policies as stated on this flyer. The PA REALTORS® Institute is owned and operated by the Pennsylvania Association of REALTORS®. PRI reserves the right to cancel classes due to insufficient registrations or inclement weather. Complaints may be registered with the State Real Estate Commission at 800.822.2113



Night at the Races

Thursday May 19, 2011

Join us for a night of Horse Racing at the
American Serbian Club, Aliquippa

We will have 9 races, including an Auctioned race
Chinese Auction— 50/50—On site Jockey Sales

Pre-Sale Tickets:

\$45.00 per couple includes Buffet Dinner & Horse

\$25.00 per single—Buffet Dinner & Horse

\$17.00 per single—Buffet Dinner

Horse only—\$10.00

Grandstand tickets only—\$7.00

REGISTRATION DUE BY MAY 5TH!!

Purchase your horses early, they will sell fast!
Prize awarded to owner of winning horse per race.
Creatively Name your horse— Programs provided

6:00 Cocktails— 6:45 Dinner





HORSES FOR SALE !! Night at the Races Thursday May 19th, 2011

*American Serbian Club, Aliquippa, PA
6:00pm — ?*

Sponsored by: The Affiliate Membership — BCAR

Purchase your horses early — They will sell FAST!

_____ \$45 per Couple (includes 2 Dinners / 1 Horse)

_____ \$25 per Single (includes 1 Dinner / 1 Horse)

_____ \$10 per additional horse

Grandstand tickets \$7.00 at Door (no dinner / no horse)

PREPAYMENT PREFERRED

REGISTRATION DUE BY MAY 5th, 2011!!

Creatively name your horses-Programs provided

<i>Name of Horse</i>	<i>Name of Owner</i>
<i>1. _____</i>	<i>_____</i>
<i>2. _____</i>	<i>_____</i>
<i>3. _____</i>	<i>_____</i>
<i>4. _____</i>	<i>_____</i>

*Purchase your tickets and horses today, for payment contact BCAR at
724-774-4126. Fax/email this form to bcars@verizon.net*

Name: _____ Email: _____

Total: \$ _____ Check # _____ Phone: _____

Visa/MC _____ Exp date _____

Security Code: _____ Credit Card Billing Address: _____

Enjoy
\$300 OFF

Make your move and save \$300!*

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Call me today. Let's get you started on a pre-qualification so you're ready to make your move when you find the perfect home!

Be sure to bring in this ad by **May 31, 2011**
to enjoy **\$300 off closing costs!***



Richard Michaels
Branch Sales Manager

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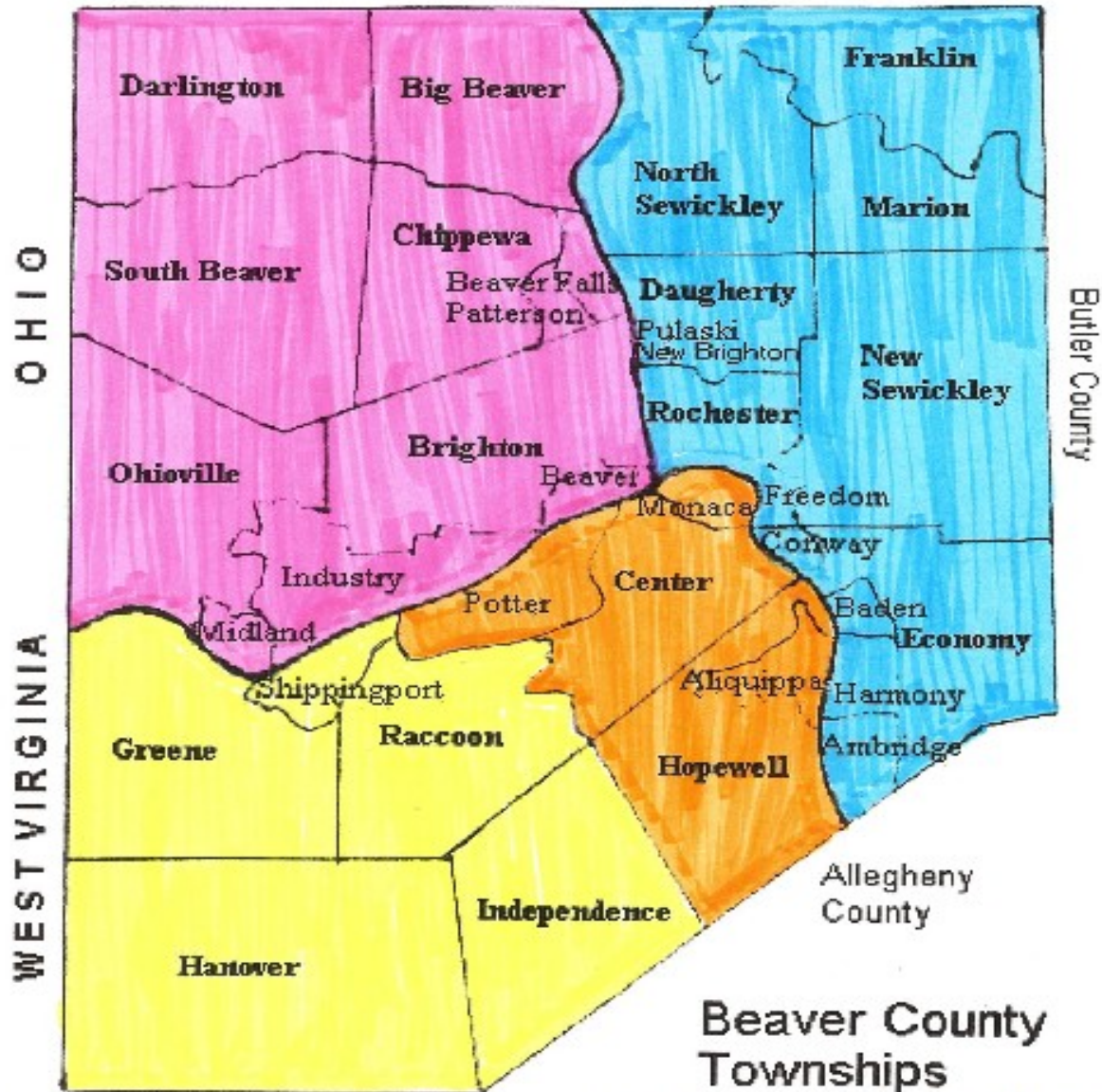


*Offer valid for applications taken by 5/31/11. Ad must be presented at the time of application. Applies to processing, underwriting and document preparation fees. Actual costs vary by county. All normal credit standards, terms and conditions apply. This offer is for one-time use, is nontransferable and cannot be combined with any other special offers. Must be single-family, owner-occupied residence.

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The Beaver County Realtor Tour is a benefit for your listings and a great way to learn the inventory of homes for sale. It is only successful if you list a home for tour and people tour. If you haven't toured, please consider making it part of your weekly routine. Encourage your office to participate.

Beaver County Realtor Tour



Beaver County Townships

BCAR is proud to announce starting in Sept 2010 a Beaver County Realtor® Tour every Tuesday 10 am to 12 pm. The tour is broken up into zones as follows:

- 1st Tues of the month
- 2nd Tues of the month
- 3rd Tues of the month
- 4th Tues of the month

Realtor's should place the listing they would like on tour in the MLS system no later than noon on Mondays so that the tour can be pulled and printed for distribution.

Beaver County Association of REALTORS®

650 Corporation Street
Suite 401
Beaver, PA 15009

Phone: 724-774-4126
Fax: 724-7741984

E-mail: bcar3@verizon.net
Website: www.mybcar.com



AFFILIATE INFORMATION

CLEARVIEW FEDERAL CREDIT UNION

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Representatives: Susan Moore and Kathleen Rombach

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Representatives: Doug Campbell and Dale Brelloch III

Serve Tri-State, Nationwide, and Worldwide

Products/Services Offered: Office Relocation, Local and Long Distance Household Goods Relocation Professional Moving and Packing Service, TSA Certified Cargo Screening Facility

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Representatives: Ed Cline and Kathy DeLuca

Serve Allegheny, Beaver, Butler, Lawrence, Mercer, and Washington Counties

Products/Services Offered: Appraisals for Purchase of a Home, Refinance, Divorce, Assessment Appeals and Consultant Service

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Representative: Jonathan Newell

Serve Allegheny, Beaver, Butler and Lawrence Counties

Products/Services Offered: (full service bank) Loan Products: Construction Loans, Purchase/Rehab Loans, Purchase Money Loans, Refinance/Rehab Loans, Home Equity, and Home Equity Lines of Credit

Note: Information displayed in alphabetical order and supplied by the affiliates from the 2011 Affiliate Information.